THE CUSTOMER

Located at the top of Michigan's Oakland County, Oxford Public Schools provides Pre-K through 12 education for 5,500 students. The district spans 96 square miles across five townships and two villages. More than 534 employees operate across five elementary schools, one middle school, one high school, one alternative school, one adjudicated youth school and a virtual academy.

THE CHALLENGE

In addition to their early college program, Oxford also offers an International residency academy, plus partners with a high school in China. That means they not only have to support a traditional school environment, they also have to deliver reliable, secure learning virtually and across the globe. Funding became a major concern during the recession. School funding is based on the number of students, and since many families were forced to move out of the area to find jobs, school funding was reduced or frozen.

THE GOALS

Oxford Public Schools was looking for more than a vendor. They wanted a partner and trusted advisor who could provide innovative solutions and unwavering technology support, stabilize the environment, and ensure reliability and security. This would give them a solid foundation on which to grow student enrollment, retain their base and increase funding.

THE SOLUTION

According to Deputy Superintendent Tim Throne, InaCOMP has gone way beyond technical problems and has helped the district realize its vision. Technology touches every aspect of their offerings—from enrollment through graduation—and includes everything from the latest computers, i.e. notebooks and tablets, networking and phones to projectors and software. InaCOMP's team of enterprise engineers flawlessly installed voice, data and wireless networks throughout the entire campus, literally spanning several football fields. In addition, they also replaced a 15-year-old phone system and installed redundant 10Gb connections across all buildings throughout the campus. Tim also finds tremendous value in the way InaCOMP has bridged the gap between the schools and manufacturers, giving them a voice that's heard and understood.

THE RESULTS

Oxford's re-energized ability to retain and grow their student base is a direct reflection of what they're now able to offer in terms of both the quality of their programming and in-demand services. Connectivity and automation has improved everything from student lunch and enrollment processes to streamlining how students get grades online and access transcripts. It's also allowed Oxford to offer in-demand hybrid teaching models. Tim says what sets InaCOMP apart is their partnership approach—they truly are a trusted advisor. While they deliver hardware and software as part of their solutions, their real value is in the professional development, training and other services that help Oxford get up to speed quickly and become more efficient. They like knowing they have a partner who's fully vested in their success, working with them side-by-side to handle whatever challenges they face.